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# MEASURING NATIONAL INNOVATION SYSTEMS EFFICIENCY – A REVIEW OF DEA APPROACH

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#### MEASURING NATIONAL INNOVATION SYSTEMS EFFICIENCY – A REVIEW OF DEA APPROACH

The paper reviews the application of the data envelopment analysis (DEA) method for measuring the efficiency of national innovation systems (NIS). The paper firstly visualizes the logic of DEA method and briefly summarizes the key advantages and main limitations of the DEA method. Further, this paper provides a comprehensive review of 11 empirical studies on cross-country analysis of NIS efficiency with DEA technique. In its main part the paper analyses the specifications of DEA models used in the reviewed studies, the content of the country samples, sets of input and output variables used and the resulting lists of efficient countries.

The review detects general trends and differences in the sets of variables and the content of country samples. Moreover, this paper highlights the problem of "small countries bias" in the reviewed studies: situation when "small" (in terms of national innovation system scope and the level of development) countries (like Venezuela, Kyrgyzstan etc.) are included in the country sample, these "small" countries become the efficient ones.

In general, empirical studies on cross-country analysis of national innovation systems efficiency using DEA method pay little attention to profound analysis of previous relevant studies. Therefore, this paper is among the first papers with deep review of such empirical studies.

JEL Classification: C44, C61, P49, P51, P52, Q55.

Keywords: data envelopment analysis, DEA, national innovation systems, national innovation system efficiency, economic review, efficiency analysis, review of empirical studies.

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# Introduction

Analysis of economic efficiency is in general based on the frontier techniques. Michael J. Farrell was the pioneer here [Farrell, 1951]. Farrell was the first who decomposed the overall efficiency of the production unit on two components:

- Technical efficiency
- Allocative efficiency.

Koopmans (1951), (with formal definition of efficiency), and Debreu (1951), (with measure of technical efficiency) seriously influenced on Farrell [Murillo-Zamorano, 2004]. Further different methods of frontier analysis were developed. All frontier methods can be splitted into two big groups: parametric and non-parametric methods. Non-parametric methods accurately calculate the scores of efficiency on the basis on empirical (in form of piecewise envelop) efficiency frontier built on observed object s of analysis. Parametric methods stochastically estimate the efficiency scores. In parametric methods, the user has to a priori set the functional form of transformation resource (inputs) into results (outputs).

Deep historical analysis of theoretical developments in frontier methods was proposed in Murillo-Zamorano (2004). Hjalmarsson, Kumbhakar and Heshmati (1996) propose a profound overview of key methods of frontier analysis: data envelopment analysis (DEA), deterministic frontier approach (DFA) and stochastic frontier approach (SFA). Comprehensive review of application of parametric and non-parametric frontier techniques to in analysis the efficiency of R&D systems can be found in Bonaccorsi and Daraio (2004).

The key non-parametric method of frontier analysis is data envelopment analysis (DEA) approach developed by Charnes, Cooper and Rhodes (1978). Data envelopment analysis technique uses method of mathematical programming for building the efficiency frontier on the observed data and for further calculation of efficiency scores for the built efficiency frontier. The main parametric method of frontier analysis the method of stochastic frontier analysis (approach) (SFA), developed by Aigner, Lovell and Schmidt (1977).

Data envelopment analysis (DEA) method is the main nonparametric frontier method for efficiency analysis. Data envelopment analysis method was proposed by Charnes, Cooper and Rhodes (1978). This first classical DEA model is known under the "CCR DEA model" or "CRS CCR input-oriented DEA model" name. CRS means "constant return on scale" while CCR means first letters of "Charnes", "Cooper" and "Rhodes" surnames. In the classical DEA model returns on scale are constant; the line that reflects the functional form of combinations of input and output variable is convex and finally all objects of analysis (decision making units) work under strong disposability (fully use their resources).

#### **Data Envelopment Analysis concept**

The logic of DEA method can be explained by the following simple example (Figure 1, adapted from Murillo-Zamorano (2004)). First consider eight objects of analysis (firms, farms, banks or any other "production units"), (A, B, C, D, E, F, G, H) which produce only one type of product (Y), and use the resources of the two types: X1 and X2 (Figure 1). The line passing through the points A, B, C, D, E and F is the boundary unit isoquant obtained by the DEA in the analysis of a sample of six objects of the analysis, which use a combination of two different types of resources (X1 and X2), to produce a single type of product (Y). Inefficiency of each object is determined by analysis by comparing it with a reference (control, target) object of analysis or a convex combination of reference (control, target) objects of analysis that lie on the boundary isoquant and use the same combination of resources that the monitoring and analysis object.

Technical efficiency, for "H" object of analysis is given by H\* OH\*/OH, where H\* linear combination of analysis objects "D" and "E", which are a set of reference (control, target) objects of analysis (peer group) for the object "H", and use the resources of X1 and X2 in the same proportions as the analysis object "H", since the points H and H\* lie on same ray. Efficiency score for the object "G" can be estimated as the ratio of the OD to the OG (OD/OG). "D" object of analysis is the only one reference object of analysis for the "G" object of analysis, since the point C lies on the efficient isoquant and on the same ray as the point F lies. It should also be noted that in the example illustrated in Figure 1 "A" and "F" objects of analysis that lies on the efficiency frontier, cannot be called the efficient object of analysis in terms of Paretoefficiency. "F" object of analysis uses the same amount of "X2" resource, as the object "E", but higher volume of "X1" resource to produce the same (as the object of analysis "E") the amount of product "Y". Similarly, "A" object of analysis uses the same amount of "X1" resource, as the object "B", but higher volume of "X2" resource to produce the same (as the object of analysis "B") the amount of product "Y". This is a technical feature of DEA models: objects of analysis located on the vertical (like object "A") and horizontal (like object "F") segments of the efficient frontier (in the form of a unit isoquant in the example in Figure 1) will be treated as efficient objects, but they will not be efficient in terms of Pareto-efficiency. To resolve this problem, we should assume for DEA model the presence of excess resources and the "production" of insufficient performance variables (slacks). DEA model with slack-based measure of efficiency was proposed in Färe, Grosskopf and Lovell (1994) and further developed by Tone (2001).

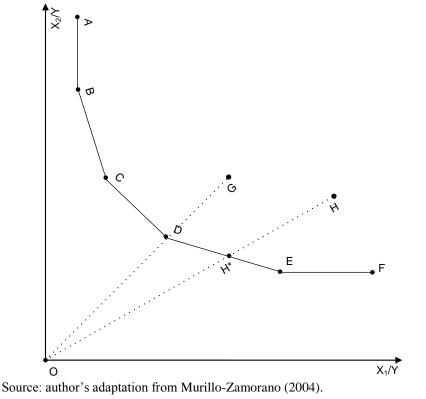


Figure 1. Graphical representation of input-oriented DEA model

The DEA method calculates the efficient frontier, building its segments AB, BC, CD, DE, EF which envelope (create a piecewise linear envelop (hull)) for the whole sample analysis objects. Therefore, the name of "data envelopment analysis" method is derived directly from its essence: "enveloping" the really observed objects of analysis in the input and output variables space (two-dimensional or multi-dimensional according to number of input and output variables). The efficiency frontier obtained by the DEA method, is not the isoquant in the strict sense, but it is a linear approximation of isoquant. In this efficiency frontier objects of analysis, lying on "vertices" of this line (piecewise linear envelop) (A, B, C, E, E, F points in our example) are actually existing (observed) objects of analysis. On the other hands, objects of analysis, that lie between the "vertices" are hypothetical objects of analysis (H\* in our case), calculated as a linear combination of objects of analysis lying on adjacent "vertices" (D and E points in our case). Efficiency scores for each objects of analysis are then calculated (namely calculated but not (stochastically) estimated like in parametric frontier methods), using mathematical programming methods, taking into account the constraints (in the form of inequalities) on the solutions. These inequalities are the following: each separate unit (object) of analysis should be able to increase (decrease) the value of one output (input) variable without reducing (increasing) the values of other output (input) variables impact.

Thus, in order to determine the value of the efficiency score for each individual object of the analysis this object should be compared with the hypothetical object analysis, which is a linear combination of a set of observed reference (control, target) objects of analysis. It should be noted that DEA method allows taking into consideration any object of analysis: organizations (academic, financial, industrial, medical, and educational, etc.), sectors of the economy, the economy of the country region or the country as a whole.

During the following 30 years, many theoretical developments of the initial CCR model were proposed. Profound and comprehensive analysis of theoretical DEA models during last decades can be found in Cook and Seiford (2009). These models propose developments in the following dimensions of DEA methodology:

- Dimensions of input and output variables;
- Strategies of decision making units, DMUs (objects of analysis);
- Approaches to DMUs grouping and clustering.

The key advantages and disadvantages of DEA method are summarized in Table 1.

Advantages	Disadvantages	
• DEA efficiency scores for each DMU can be seen as integral measure	• DEA efficiency scores can be strongly	
of their performance	biased by the statistical noise and	
• No need of predetermined offsetting of the functional form of	outlier DMUs.	
transformation of resources (input variables) into results (output	• DEA efficiency scores can be	
variables).	seriously influenced by the content of	
• Weights for input and output variables are formulated within the model		
without their a priori setting	new object of analysis, it is necessary	
• DEA method allows to include several output variables into model,	to recalculate the entire system)	
• Input and output variables can be expressed in different units	• DEA efficiency scores by DEA can't	
• In DEA models user can take into account external factors (in form of		
environmental variables)	• Small sample size and overly large set	
• DEA method evaluates changes in input and output variables needed for	of input and output variables seriously	
reaching the efficiency frontier	bias the efficiency scores.	
• DEA method can be used for forecasting the efficiency scores of DMUs		

 Table 1: Advantages and disadvantages of data envelopment analysis method

Source: based on the analysis of Cooper, Seiford and Tone (2006).

Data envelopment analysis method has been widely used in different cross-country studies on measuring the efficiency of national innovation systems (NIS). Meanwhile, analysis of the this literature on cross-country analysis of efficiency of national innovation systems with data envelopment analysis (DEA) technique shows that these empirical papers do not pay attention to deep analysis of previous related studies. Therefore, this paper can be viewed as one of the first attempt to do comprehensive overview of empirical papers on cross-country analysis of efficiency of national innovations systems using DEA technique. The general motivation of this work is twofold:

1. To **catch some general trends in papers** with cross-country DEA analysis of the efficiency national innovation systems;

2. To **highlight the following phenomenon**: the "content" of country samples and sets of output variables in DEA method can seriously change the result of analysis. Moreover, inclusion "small" (in terms of national innovation system scope and its level development) countries in the studied sample can lead to appearance of these "small" countries (like Kyrgyzstan, Venezuela, Malta, etc.) in the group of efficient countries.

# Empirical papers on cross-country analysis of national innovation system efficiency with DEA method: detailed description

This section provides the detailed description of 11 empirical papers on cross-country analysis of national innovation systems' efficiency using data envelopment analysis method. Table 2 provides general information about all reviewed papers

Authors and the year of publication	Paper title	Place of publication	
Rousseau S., Rousseau R. (1997)	Data Envelopment Analysis as a Tool for Constructing Scientometric Indicators	Scientometrics	
Nasierowski W., Arcelus F.J. (2003)	On the Efficiency of National Innovation Systems	Socio-Economic Planning Sciences	
Hollanders H., Esser F.C. (2007)	Measuring Innovation Efficiency	INNO-Metrics Thematic Paper	
Sharma S., Thomas V.J. (2008)	Inter-Country R&D Efficiency Analysis: An Application of Data Envelopment Analysis	Scientometrics	
Cullmann A., Schmidt-Ehmcke J., Zloczysti P. (2009)	Innovation, R&D Efficiency and the Impact of The Regulatory Environment – A Two-Stage Semi-Parametric DEA Approach	German Institute for Economic Research, Discussion papers	
Abbasi F., Hajihoseini H., Haukka S. (2010)	Use of Virtual Index for Measuring Efficiency of Innovation Systems: A Cross-Country Study	International Journal of Technology Management and Sustainable Development journal	
Pan T.W., Hung S.V., Lu W.M. (2010)	DEA Performance Measurement of the National Innovation System in Asia and Europe	Asia-Pacific Journal of Operational Research	
Cai Y. (2011)	Factors Affecting the Efficiency of the BRICS' National Innovation Systems: A Comparative Study Based on DEA and Panel Data Analysis	Economics (open e-Journal)	
Chen C.P., Hu J.L., Yang C.H. (2011)	An International Comparison of R&D Efficiency of Multiple Innovative Outputs: The Role of the National Innovation System	Innovation: Management, Policy and Practice	
Guan J., Chen K. (2011)	Modeling the Relative Efficiency of National Innovation Systems	Research Policy	
Hsu Y. (2011)	Cross National Comparison of Innovation Efficiency and Policy Application	African Journal of Business Management	

Table 2: Basic bibliographical info about 11 reviewed studies.

Further, a detailed description on each reviewed study is including:

1. Information about the sample of countries used in the study. Total number of countries and the number of countries in five regions:

- Africa
- Asia and Oceania;
- Eastern Europe;
- Western Europe and North America;
- Latin America and Caribbean.

- 2. List of efficient countries
- 3. Set of input and output variables (in author definition).
- 4. DEA models used in the analysis.
- 5. Key potentials and limitations of the study.

Table 3 summarizes the description of all reviewed studies. The last two sections review key potentials and limitations of the studt and also summarize the general findings from this review.

Input and output variables (in author definition)	DEA model	List of countries in the studied sample	Efficient countries
	used		
		Rousseau S., Rousseau R. (1997)	
Input variables: active population (in millions), R&D	CRS (constant	18 countries. Africa: no countries. Asia and Oceania (2 countries): Australia,	Austria, Canada, Germany,
expenditure (in mln. Dollars).	return on scale),	Japan. Eastern Europe: no countries. Western Europe and North America (16	Ireland, Netherlands, Sweden,
Output variables: number of publications in the SCI (Web	output-oriented	countries): Austria, Belgium, Canada, Denmark, Finland, France, Germany, Ireland,	Switzerland, UK.
of Science database) (1993), number of patents granted by	DEA model	Italy, Netherlands, Norway, Spain, Sweden, Switzerland, UK, USA. Latin America and	
the European Patent Office (1993), GDP (in bln. Dollars).		Caribbean: no countries.	
		Nasierowski W., Arcelus F.J. (2003)	
Input variables: imports of goods and commercial services,	CRS (constant	46 countries. Africa (1 country): South Africa. Asia and Oceania (15 countries):	Fully efficient (in all three
gross domestic expenditure on research, degree of private		Australia, China, Hong Kong, India, Indonesia, Israel, Japan, Malaysia, New Zealand,	models and all two periods of
business involvement in R&D, Employment in R&D, Total	input-oriented	Philippines, Singapore, South Korea, Taiwan, Thailand, Turkey. Eastern Europe (4	<b>study):</b> Japan, Taiwan,
educational expenditures.	DEA model	countries): Czech Republic, Hungary, Poland, Russian Federation. Western Europe	Switzerland.
Output variables: External patents by resident, Patents by			Partially efficient (at least in
a country's residents, National productivity		France, Ireland, Italy, Cyprus, Luxembourg, Malta, Netherlands, Austria, Portugal,	one model or in one year):
		Finland, Sweden, UK, Switzerland, Iceland, Norway, USA. Latin America and	Argentina**, Germany, Hong
		Caribbean (6 countries): Argentina, Brazil, Chile, Colombia, Mexico, Venezuela.	Kong, Mexico, Venezuela**.
	1	Sharma S., Thomas V.J. (2008)	
	VRS (variable	22 countries. Africa: no countries. Asia and Oceania (6 countries): Australia, China,	
Researchers per Million population, Gross Domestic Product		India, Japan, Singapore, South Korea. Eastern Europe (4 countries): Czech	models): Japan, Slovenia**,
(GDP) as input Population.	and CRS	Republic, Hungary, Slovenia, Russian Federation. Western Europe and North	South Korea.
Output variables: patents granted to residents; all author			Partially efficient (at least in
publication counts.	on scale), input-	Ireland, Netherlands, Portugal, Spain, UK, USA. Latin America and Caribbean: no	one model): Australia, China,
	oriented DEA		Czech Republic, Denmark,
	model		Finland, Hungary, India, Ireland,
			Netherlands, Portugal, Russian
			Federation, Singapore, Spain,
	l		UK, USA.
		Cullmann A., Schmidt-Ehmcke J., Zloczysti P. (2009)	
2009, Cullmann , Schmidt-Ehmcke and Zloczysti.	VRS (variable	28 countries. Africa: no countries. Asia and Oceania (3 countries): China, Japan,	The most efficient: Germany,
Input variables: GERD, BERD, HERD, GOVERD,		South Korea. Eastern Europe (4 countries): Czech Republic, Hungary, Poland,	Sweden.
Researchers.	output oriented		Less efficient: Belgium, Finland,
Output variables: Weighted Patents, Unweighted Patents.	DEA model	Belgium, Canada, Denmark, Finland, France, Germany, Greece, Iceland, Ireland, Italy,	Netherlands, USA.
		Netherlands, New Zealand, Norway, Portugal, Spain, Sweden, UK, USA. Latin	
		America and Caribbean (2 countries): Argentina, Mexico.	

#### Table 3: Description of reviewed studies on cross-country comparison of national innovation system efficiency with DEA method.

#### Table 3 – continued

Input and output variables (in author definition)	DEA model used	List of countries in the studied sample	Efficient countries		
		Abbasi F., Hajihoseini H., Haukka S. (2010)			
Input variables: number of scientists in R&D, expenditure on education and R&D expenditures. Output variable: patent counts, royalty incomes and license fees, high-technology export and manufacturing exports.	Virtual DEA based innovation index on the basis of VRS (variable return on scale) output oriented DEA model	<b>42 countries. Africa (1 country):</b> Egypt. <b>Asia and Oceania (10 countries):</b> Australia, China, Hong Kong, Iran, Israel, Japan, Kyrgyzstan, New Zealand, South Korea, Thailand. <b>Eastern Europe (13 countries):</b> Bulgaria, Croatia, Czech Republic, Estonia, Georgia, Hungary, Lithuania, Moldova, Poland, Romania, Russian Federation, Slovenia, Ukraine. <b>Western Europe and North America (15 countries):</b> Austria, Belgium, Canada, Finland, France, Germany, Iceland, Ireland, Norway, Portugal, Spain, Sweden, Netherlands, UK, USA. <b>Latin America and Caribbean (3 countries):</b> Argentina, Chile, Mexico.	Fully efficient: China, Hong Kong, Ireland, Israel, Japan, South Korea, Thailand**, UK. No fully-scale efficient: Kyrgyzstan**, Netherlands, USA.		
	1	Pan T.W., Hung S.V., Lu W.M. (2010)			
Input variables: total public expenditure on education; imports of goods and commercial services; total expenditure on R&D direct investment stocks abroad; total R&D personnel nationwide. Output variables: Number of patents granted to residents; number of patents secured abroad by national residents; Scientific articles published by origin of author	VRS (variable return on scale), input- oriented DEA model; Super-efficiency DEA model; Bilateral comparisons DEA model	33 countries. Africa: no countries. Asia and Oceania (10 countries): China, India, Japan, Malaysia, Philippines, Singapore, South Korea, Taiwan, Thailand, Turkey. Eastern Europe (7 countries): Czech Republic, Hungary, Poland, Romania, Russian Federation, Slovak Republic, Slovenia. Western Europe and North America (16 countries): Austria, Belgium, Denmark, Finland, France, Germany, Greece, Iceland, Italy, Netherlands, Norway, Portugal, Spain, Sweden, Switzerland, UK. Latin America and Caribbean: no countries.	Czech Republic, Greece**, Hungary, India, Japan, Poland, Romania**, Russian Federation, Singapore, Slovak Republic**, South Korea, Taiwan, Turkey, UK.		
		Cai Y. (2011)			
Input variables :General Expenditures on R&D (GERD), Total R&D personnel. Output variables: WIPO patents granted, Scientific and technical journal articles, High-technology and ICT services exports.	on scale) output	<b>22 countries. Africa (1 country):</b> South Africa. <b>Asia and Oceania (4 countries):</b> China, India, Japan, South Korea. <b>Eastern Europe (1 country):</b> Russian Federation. <b>Western Europe and North America (15 countries):</b> Australia, Austria, Belgium, Canada, Denmark, Finland, France, Germany, Italy, Netherlands, Norway, Sweden, Switzerland, UK, USA. <b>Latin America and Caribbean (1 country):</b> Brazil.	Netherlands, Sweden.		
Chen C.P., Hu J.L., Yang C.H. (2011)					
Input variables : R&D expenditure stocks (million US dollars in year 2000); Total R&D manpower (full-time equivalent units). Output variables: patents applied for in the EPO and USPTO, Scientific journal articles, Royalty and licensing fees. (million US dollars in year 2000).	CRS (constant return on scale) output oriented DEA model	24 countries. Africa: no countries. Asia and Oceania (4 countries): Israel, Japan, Singapore, South Korea. Eastern Europe (6 countries): Czech Republic, Hungary, Poland, Romania, Russian Federation, Slovenia. Western Europe and North America (12 countries): Canada, Belgium, Finland, France, Germany, Ireland, Italy, Netherlands, Portugal, Spain, UK, USA. Latin America and Caribbean (2 countries): Argentina, Mexico.	Fully-efficient (all years of period of study): Hungary, Israel, UK, USA. Partially efficient (some years of period of study): Argentina, Finland, Ireland, Italy, Netherlands, Slovenia, Spain, South Korea.		

#### Table 3 – continued.

Input and output variables (in author definition)/period of study	DEA model used	List of countries in the studied sample	Efficient countries		
Hollanders H., Esser F.C. (2007)/ Hsu Y. (2011)	Hollanders H., Esser F.C. (2007)				
<ul> <li>Input variables:</li> <li>innovation drivers: S&amp;E graduates per 1000 population aged 20 – 29; population with tertiary education per 100 population aged 25 – 64; broadband penetration rate (number of broadband lines per 100 population); o participation in life-long learning per 100 population aged 25 – 64; youth education attainment level (% of population aged 20-24 having completed at least upper secondary education).</li> <li>knowledge creation: public R&amp;D expenditures (% of GDP); business R&amp;D expenditures (% of GDP); share of medium-high-tech and high-tech R&amp;D (% of manufacturing R&amp;D expenditures); share of enterprises receiving public funding for innovation.</li> </ul>	on scale), output-	37 countries. Africa: no countries. Asia and Oceania (3 countries): Australia, Japan, Israel. Eastern Europe (11 countries): Bulgaria, Croatia, Czech Republic, Estonia, Hungary, Latvia, Lithuania, Poland, Romania, Slovenia, Slovak Republic. Western Europe and North America (23 countries): Austria, Belgium, Canada, Cyprus, Denmark, Finland, France, Germany, Greece, Iceland, Ireland, Italy, Luxembourg, Malta, Netherlands, Norway, Portugal, Spain, Sweden, Switzerland, Turkey, UK, USA. Latin America and Caribbean: no countries.	Czech Republic, Italy, Luxembourg**, Romania**, Germany, Slovakia**, Switzerland		
<ul> <li>innovation &amp; entrepreneurship: SMEs innovating in-house (% of all SMEs);</li> </ul>		Hsu Y. (2011)			
<ul> <li>innovative SMEs co-operating with others (% of all SMEs); innovation expenditures (% of total turnover); early-stage venture capital (% of GDP); ICT expenditures (% of GDP); SMEs using organizational innovation (% of all SMEs).</li> <li>Output variables:</li> <li>applications: employment in high-tech services (% of total workforce); exports of high technology products as a share of total exports; sales of new-to-market products (% of total turnover); sales of new-to-firm products (% of total turnover); employment in medium-high and high-tech manufacturing (% of total workforce);</li> <li>intellectual property: EPO patents per million population; USPTO patents per million population; triad patents per million population; community trademarks per million population; community designs per million population.</li> </ul>	on scale), output- oriented DEA model; Grey relation analysis (non DEA model)	33 countries. Africa: no countries. Asia and Oceania (2 countries): Japan, Turkey. Eastern Europe (10 countries): Bulgaria, Czech Republic, Estonia, Hungary, Latvia, Lithuania, Poland, Romania, Slovak Republic, Slovenia. Western Europe and North America (21 countries): Belgium, Denmark, Germany, Greece, Spain, France, Ireland, Italy, Cyprus, Luxembourg, Malta, Netherlands, Austria, Portugal, Finland, Sweden, UK, Switzerland, Iceland, Norway, USA. Latin America and Caribbean: no countries	Denmark, Germany, Ireland, Luxembourg**, Malta**, Switzerland		
Guan J., Chen K. (2011)					
Input variables: prior accumulated knowledge stock participating in downstream knowledge commercialization with incremental knowledge; consumed full-time equivalent labor for non-R&D activities; number of full-time equivalent scientists and engineers; incremental R&D expenditure funding innovation activities; prior accumulated knowledge stock breeding upstream knowledge production . Output variables: Number of patents granted by United States Patent and Trademark Office; international scientific papers; added value of industries; export of new products in high-tech industries.	on scale) and CRS (constant return on scale), output-oriented DEA model;	22 countries. Africa: no countries. Asia and Oceania (4 countries): Australia, Japan, New Zealand, South Korea. Eastern Europe (1 country): Hungary. Western Europe and North America (16 countries): Belgium, Canada, Denmark, Finland, France, Germany, Greece, Ireland, Italy, Netherlands, Norway, Portugal, Spain, Sweden, Turkey, UK. Latin America and Caribbean (one country): Mexico.	Fully efficient countries: (in all three models): Greece**, Ireland. Partially efficient (in one or two models): Canada, Finland, Hungary, Japan, Mexico, New Zealand, Portugal, Turkey.		

### The studies

The studies are analyzed in the following.

The Study by **Rousseau and Rousseau** (**1997**) shows a strong potential in the graphical representation of efficiency frontier for the sample. This visualization allows to clearly seeing the efficient countries on the scatter-plot diagram. However, the study analyses only a limited sample of countries (only 18 countries), taking into account only OECD countries. Moreover no further econometric analysis of efficiency scores was done.

**Nasierowski and Arcelus (2003)** take into account external (moderator) variables, run the analysis for two years of study (1993 and 1997) and further run tobit regression analysis of influence of moderator variables on the efficiency scores. The key potential of this study is the largest sample of countries among 11 reviewed studies including 45 countries. On the other hand, authors provide hard to understand mathematical description of models used for analysis and do not visualize efficiency frontier on the scatter plot.

In Hollanders and Esser (2007) study a comprehensive set of input and output variables is used for the analysis of the efficiency of national innovation systems. Moreover, authors take into account variables directly related to innovation activities. As well as Rousseau and Rousseau (1997) authors provide graphical representation of efficiency frontier and peer groups of countries in a very easy to understand style. In addition, authors run the DEA analysis for several models and variables set specifications. Meanwhile the key limitation of this study is the absence of the mathematical description of model used. In addition, authors "ignore" countries from Africa and Latina America and Caribbean in their country sample. Moreover, Hollanders and Esser (2007) do not run further econometric analysis of efficiency scores.

**Sharma and Thomas (2008)** run the analysis on several specifications of DEA model. The main advantage of their work is a very clear presentation of the analysis results in form of graphs and tables. The key limitation of this work is a little sample of countries studied (only 22 countries). As it was in some reviewed studies the authors don't run further econometric analysis of efficiency scores. Mathematical description of models used in Sharma and Thomas (2008) is difficult to understand especially for readers without strong mathematical background. Also the authors do not use graphical representation of efficiency frontier.

**Cullmann, Schmidt-Ehmcke and Zloczysti (2009)** make a comprehensive literature review of previous empirical studies on measuring the NIS efficiency using data envelopment analysis. Authors also analyze the impact of regulatory environmental factors on efficiency. However their paper has some serious limitations. Firstly, authors do not provide any graphical representation of efficiency frontier. Further, presentation of the analysis results is unclear and

hard to understand. Finally authors take very "weak" list of output variables (only "Weighted Patents" and "Unweighted Patents").

Abbasi, Hajihoseini and Haukka (2010) in their paper use their own model (virtual index of NIS efficiency) based on DEA output-oriented model. Further authors analyze "sources of differences in innovative performance and to investigate the impacts of the country-specific factors across the sample countries" (ibid) through tobit model and explain "the variation the variation of DEA efficiency scores between DMUs" (ibid) using ordinary least square regression. Abbasi et al also include very big number (42 countries) of countries in the sample and take countries that have been not analyzed in other reviewed studies. On the other hand, authors do not provide graphical representation of efficiency frontier. Their study suffers from very unclear and hard to understand representation of the analysis results and very unclear mathematical description of "virtual index for measuring the relative innovativeness of countries.

**Pan, Hung and Lu (2010)** use of extended DEA models (super efficiency DEA model and model for bilateral comparison) for measuring the efficiency of national innovation systems. They provide a very clear and accurate mathematical description of model used as well as very elegant and clear representation of the analysis results Using super-efficiency DEA model authors also determine the needed changes in input and output variables for achieving the efficiency frontier for all inefficient countries. Meanwhile authors do not plot the efficiency frontier and concentrate their analysis only on Asian and European countries.

Cai (2011) runs the analysis for the whole period (2000 - 2008) instead of one-year and does comprehensive econometric analysis of factors influencing the NIS efficiency. On the other hand the author takes very little (only 22 countries) sample of countries, provides weak mathematical description of DEA model used and as it was in many reviewed studies does not provide graphical representation of the efficiency frontier.

**Chen, Hu and Yang (2011)** like Cai (2011) also run the analysis for the whole period (1998 – 2005) for several sets of variables. Like Pan et al (2010) they provide elegant mathematical description of the models used and very clear graphical and table presentation of the analysis results. The other potential of this study is detailed description of the set of variables. The main limitations of this paper is the absence of graphical representation of efficiency frontier and little country sample (24 countries).

**Guan and Chen (2011)** also use DEA super-efficiency model for measuring the efficiency of national innovation systems. Authors run their analysis for several set of variables. Further Guan and Chen analyze the impact of external factors on NIS efficiency. In their paper authors provide comprehensive mathematical description of the models used. Like Hollanders and Esser (2007) and Hsu (2011) authors use of variables directly linked with innovation

activity. Again, the key limitation of the study is little sample study. Guan and Chen (2011) analyze only 22 OECD countries. The other limitation of this study are absence of efficiency frontier in explicit form and quite hard to understand mathematical description of models used in the basis of analysis.

Only **Hsu** (2011) among 11 reviewed studies uses additional, non-DEA method for analysis the NIS efficiency (grey relational analysis technique, developed in Deng, 1988). Authors take quite big sample of countries (33 countries) for analysis. Meanwhile Hsu (2011) does not plot efficiency frontier in input-output variables coordinates. Author also provides Unclear and hard to understand representation of the analysis results and does not econometric methods for further analysis of efficiency scores.

### Discussion

The reviewed empirical all included countries from Western Europe and North America. Germany, Finland, France, Japan, Netherlands, and UK were analyzed in the studied sample in all 11 reviewed papers. In all reviewed studies countries from Western Europe and the North America were the dominant (in terms of number of countries) group of countries. The resulting "bias" is due to easy access to comparable and reliable data on national innovation system development for Western Europe and North America countries.

African countries were studied only in three of 11 reviewed studies: South Africa [Nasierowski, and Arcelus, 2003; Cai, 2011] and Egypt [Hajihoseini and Haukka, 2010]. Until recently scholars also "ignored" countries from Latin America and Caribbean. Only two papers [Nasierowski and Arcelus, 2003; Abbasi, Hajihoseini and Haukka 2011] take more than 3 countries from Latin America and Caribbean.

In general, the studies use rather small (less than 30) samples of countries in the studies. Only two reviewed papers take into the sample more than 40 countries:

- Abbasi, Hajihoseini and Haukka (2010) 42 countries;
- Nasierowski, and Arcelus (2003) 46 countries.

Not surprisingly, the most efficient national innovation systems (countries) are **OECD countries**. Ireland, Netherlands, UK were included in the list of efficient countries in six and Germany, Hungary, and Japan in five of the 11 studies. Therefore, these countries can be considered well developed and strong national innovation systems.

Meanwhile "small" countries like Argentina, Kyrgyzstan or Slovak Republic, were described efficient countries in rare cases. These "small" countries became the efficient countries primarily due to the sample and the set of variables but not due to performance of their national innovation system.

Only in three of 11 reviewed studies "small" countries were not taken in the list of efficient countries (Table A.1). These studies with their special characteristics that lead to exclusion of "small countries" from the list of efficient countries are the following:

- Rousseau and Rousseau (1997): little and "strong" sample only 18 OECD countries + CRS DEA model;
- Cullman, Schmidt-Ehmcke and Zloczysti (2009): set of output variables only patent activity variables;
- Cai (2011): little and "strong" sample 18 OECD countries and 4 BRIC countries + CRS DEA model.

The remaining studies assigned the status efficient countries to the "small" countries. This can be explained by the design of the sample and the list of variables or the specification of DEA model used in these studies.

#### Input variables

The reviewed studies show **quite little similarity in the sets of input variables**. Different **indicators of R&D personnel** (total R&D personnel or number of researchers) **were used as main "human capital" input variable** in many reviewed papers. However, in some cases authors take other indicators as "human capital" input variable:

- "Active population" [Rousseau and Rousseau, 1997];
- "S&E graduates per 1000 population aged 20–29", "Population with tertiary education per 100 population aged 25–64", "Youth education attainment level" [Hollanders and Esser, 2007; Hsu, 2011];
- "Number of full-time equivalent scientists and engineers", "consumed full-time equivalent labor for non-R&D activities" [Guan and Chen, 2011].

The main "investment" input variables were different indicators of R&D expenditures. These indicators were used in all reviewed studies. Meanwhile, in some cases authors (3 of 11 studies) include expenditures on education as additional "investments" input variable.

It should be noted that in some cases author used quite strange input variables:

- "Imports of goods and commercial services" [Nasierowski and Arcelus, 2003; Pan, Hung and Lu 2010];
- "Direct investment stocks abroad" [Pan, Hung and Lu, 2010];
- "GDP as input population" [Sharma and Thomas, 2008].

#### **Output variables**

In contrast to the list of input variables, authors use more or less identical sets of output variables. Different indicators of patent activity were taken as output variables in all reviewed papers<sup>2</sup>.

**Publication activity indicators** were included in the list of output variables in six cases<sup>3</sup>.

<sup>&</sup>lt;sup>2</sup> See Khramova, Meissner, Sagieva (2013) for a detailed analysis of different indicators of patent activity and international databases on intellectual property rights.

<sup>&</sup>lt;sup>3</sup> See Kotsemir 2012a and 2012b for analysis of key potentials and limitations of Scopus and Web of Science databases as well as problems with indicators of publication activity.

**Indicators of high-tech export variables** were taken as output variables in five cases in our review. Important note here: authors take different meaning of high-tech export in their studies

- Exports of high technology products as a share of total exports [Hollanders and Esser, 2007; Hsu, 2011];
- High-technology export and manufacturing exports [Abbasi, Hajihoseini and Haukka, 2010];
- Export of new products in high-tech industries [Guan and Chen, 2001];
- Export of high-technology and ICT services exports [Cai, 2011].

Royalty incomes and license fees were included in the list of output variables in two cases.

In three cases authors use indicators linked with the productivity in the set of output variables:

- "GDP" [Rousseau and Rousseau, 1997];
- "national productivity" [Nasierowski and Arcelus, 2003];
- "added value of industries" [Guan and Chen, 2011].

We also can identify "employment in high-tech services" as "unusual" output variable. [Hollanders and Esser, 2007; Hsu, 2011].

### **DEA models used in the papers**

The classical CRS CCR DEA model was used in only two cases in our review: Rousseau and Rousseau (1997) and Nasierowski and Arcelus (2003). The most frequently used model (in 6 of 11 cases) was output-oriented model with constant return to scale.

In some cases in our review, **authors use "non-classical" specifications** of DEA models:

- "Virtual index for measuring the relative innovativeness of countries" based on DEA output-oriented model [Abbasi, Hajihoseini and Haukka, 2010];
- Super-efficiency DEA model [Pan, Hung and Lu, 2010; Guan and Chen, 2011];
- DEA specification for bilateral comparison<sup>4</sup> of two clusters of DMUs [Pan, Hung and Lu, 2010];
- Grey relational analysis developed by Deng (1998) in addition to DEA models [Hsu, 2011].

<sup>&</sup>lt;sup>4</sup> Theoretical description of DEA model for bilateral comparison see in Sueyoshi et al., 1998; Cooper et al., 2006.

#### Key limitations of the reviewed studies

We can detect the following list of main limitation of the reviewed studies.

1. In general the **small size of country samples** is the main limitation of all reviewed studies. Such limitation highlights the problems with international database availability for authors or with the set of variables "very high requirements" (data on these variables are available for a very small sample of countries).

2. A strong bias towards OECD countries in the sample studied results from the small sample sizes usually used. Since in general a broad set of comparable data on NIS development are available firstly for OECD countries authors tend to take these countries into their country samples. Meanwhile such databases as SCImago Journal and Country Rank, World Intellectual Property Organization, World Bank database, World Development Indicators, section "Science and Technology", UNESCO Institute for Statistics, Data center, Section "Science and Technology" include broad publicly available and free to download range of comparable databases are synchronized and harmonized with other international databases such as U.S. National Science Board, the UN Statistics Division, the International Monetary Fund, OECD MSTI etc. Therefore, availability of key research and development statistics for non-OECD countries is not a problem at all.

3. Very poor analysis of "small" countries in the list of efficient countries. Since in many reviewed studies the effect of "small" countries exist, meanwhile these studies pay little attention to this phenomenon. Moreover in some countries such "exotic" countries like Venezuela and Kyrgyzstan become the efficient countries but authors do not explain clearly why these "exotic" countries became the efficient countries.

4. Almost no discussion on problems of data collection. Since data on NIS development are quite specific data at least the statement of this phenomenon is required. Moreover internationally comparable data on innovation activity are currently unavailable for a vast majority of countries<sup>5</sup>. Meanwhile all reviewed studies paid very little attention to these problems.

5. Very little discussion on previous studies. Only Sharma and Thomas (2008) and Cullmann, Schmidt-Ehmcke and Zloczysti (2009) provide literature review of the previous relevant studies in the explicit form. In all other reviewed studies authors pay little attention to the analysis of previous related studies.

<sup>&</sup>lt;sup>5</sup> See Russian innovation index (2011) on detailed discussion on methodology of indicators of innovation activity in Russia.

6. In many cases **DEA model used are poorly described**. Almost all reviewed studies suffer from unclear and hard to understand mathematical description of DEA models used for analysis. This limitation seriously hampers the general understanding and clear reading of these studies. Only Pan, Hung and Lu (201) provide elegant and easy to understand mathematical description of the models used.

7. In many cases **results of analysis are presented unclearly**. This limitation seriously diminishes the value of study since the clear presentation of results of the study is may be more important than the strong and serious underlying mathematical models. In general Asian authors tend to clear presentation of their analysis results [Sharma and Thomas , 2008; Pan, Hung and Lu, 2010; Chen, Hu and Yang, 2011].

# **Concluding remarks**

The working paper compared different empirical studies. It can be further developed in the following direction. It would be reasonable to run DEA model for analysis the efficiency of national innovation systems for a big (more than 40 countries) country sample. This sample should include highly developed countries (such as the UK, South Korea, Germany), developing countries (such as India, Argentina and Ecuador), and countries with economies in transition (such as Russia, Kazakhstan, Ukraine). This study should also in detail discuss the problem of availability and collection of data especially for non-OECD countries as well as review of other related studies.

The main goal of this paper should be: detection the "small" countries in the list of efficient countries" phenomenon and development of tools for eliminating (or at least diminishing) of this phenomenon. This study will use tool of weighting the output variables in their absolute values in order to escape direct exclusion of "small" countries from the studied sample based on some subjective principles. Therefore, this study pays big attention to detailed description of the set of input and output variables as well as procedure of weighting the output variables. Finally, this study will in details describe the reasons for national innovation system efficiency for all efficient countries.

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